

# 9 things you should be doing on EstimateOne to set yourself up for success in '22

As a customer experience consultant, I'm lucky enough to spend a large part of my day helping subbies navigate EstimateOne to help them find work. After spending countless hours on the line running through EstimateOne I reckon I've found every tip, trick and hack the platform has to offer.

I've just finished researching how some of our most successful clients use the platform, So I thought I'd take the time to pop together nine hints and tricks you should be doing in '22 to make sure you've set your business up for success.



# The directory is like the yellow pages, just a whole lot better

Use the Directory. I repeat. Use the [directory](#).

It's a great source of information on the builders you'll see on our platform. Here you can see their contact details and project information. If you're an upgraded user, you'll also be able to see their awarded work! Hit the grey star to the left of a builders name to mark it as your favourite - so when you hit 'favourites' you can keep track of builders you're keen on.



# Quoting through EstimateOne means you'll know when to follow up

Let's face it - feedback on your quote is as good as gold. Unfortunately, it's also as hard to come across as gold.

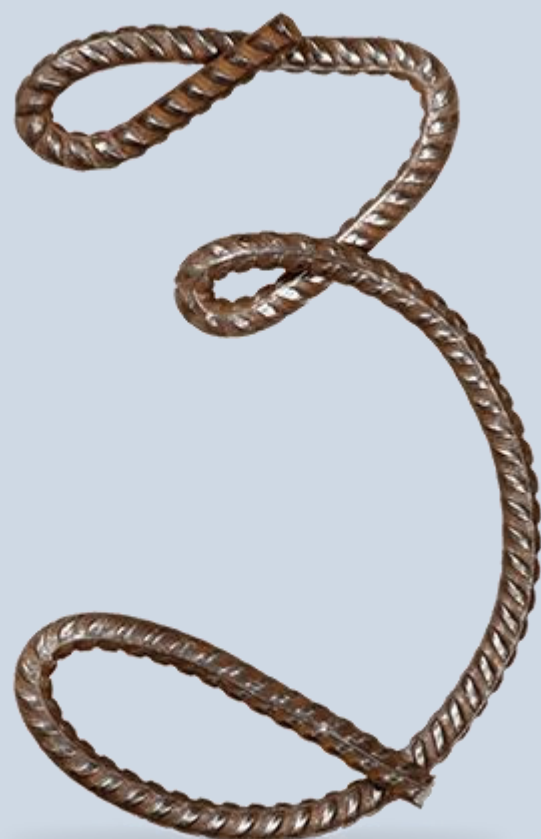
Did you know that if you submit your quote through EstimateOne, you can check to see if a builder has viewed your quote? Simply go to your ['Quotes'](#) page and you can see their status! It'll say 'Viewed' or 'Not Viewed'. When you see that viewed notification next to your quote, that's the time to pick up the phone and ask the estimator how you went! (You'll be able to find their contact details in the projects listing)



# Quote for 1, quote for all

You've worked hard on your quote, so may as well make sure that everyone is reading it.

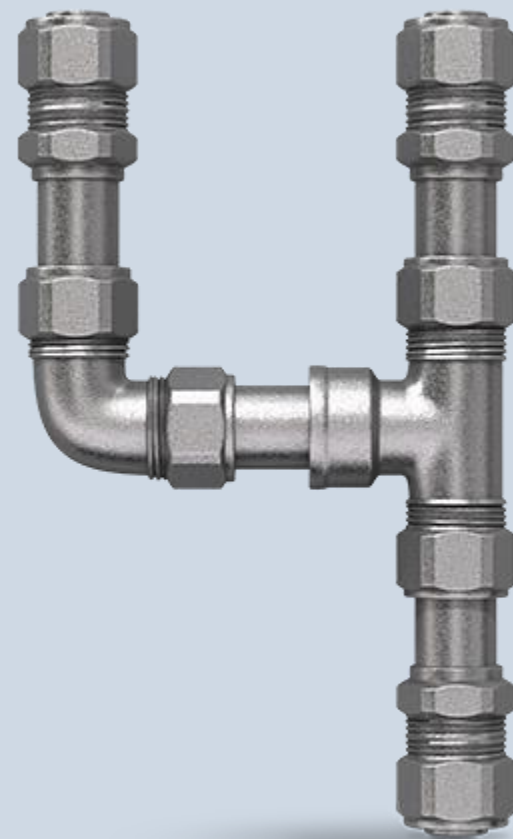
On any project that has multiple builders listed you can quote all of the builders at the same time if they have identical needs - just click the big 'Add Quotes' button (which is outlined in green) next to 'builders and documents' in the project window! Now you know that no matter who wins the job, they'll have your quote on record (you'll just need to follow up).



# Update early, and update often

No one likes wasting their time, and builders are no different.

When you receive your invitation from a builder, it's best to mark it as quoting or not quoting as soon as you know what you plan to do. This helps the builder know to follow up with you if you're keen or leave you alone if you're busy. Builders also monitor their response rate and are much more likely to stop sending invites to subbies who leave them on read. Update your intention via the ['invitations and requests'](#) tab.



# Work in a niche trade? Don't worry, we've still got you covered

Even if your trade isn't represented as part of our default settings, we're still here to help you find the projects you need.

You can still search EstimateOne by using the search bar; typing keywords in here will not only check the project title and description but also the project documents for mentions of your trade or keyword! You can find the search bar at the top of the [tender noticeboard page](#).





# There's no need to go it alone

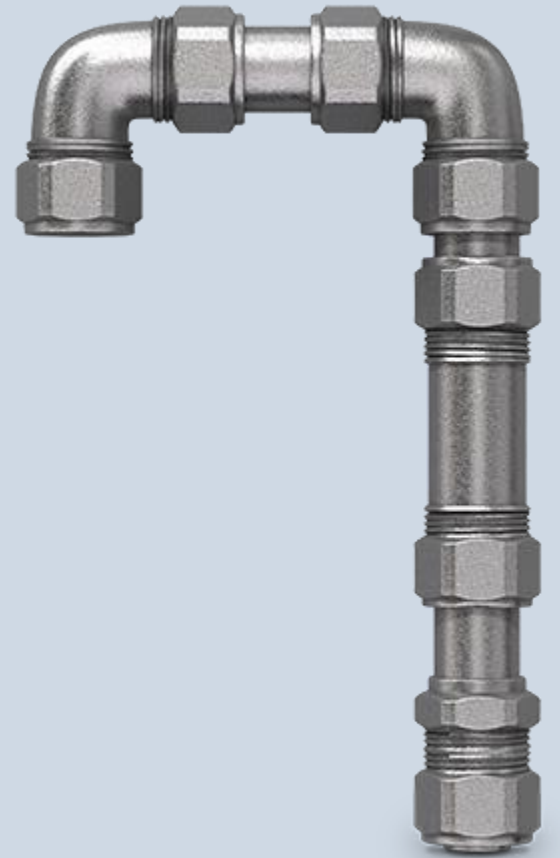
All EstimateOne accounts - both free or paid - can have as many users as you need so add your colleagues!

Head to the [team](#) page and click 'Invite new team members' - just fill in their information and they'll get an email invitation to sign up under your company's account.



# Training is available 24 hours a day!

Just one catch, it's online training. Check out our [knowledge base](#) for tips, tricks, tutorials and answers to all of your questions. Most of the answers you'll need are at your fingertips with a whole slew of tutorials, articles and videos for you to check out!





# And if reading and watching videos aren't your thing, we offer free coaching!

It just has to be during office hours.

Our Melbourne based team runs free one-on-one online coaching sessions (usually around 30 mins, but we will tailor it to you!)

If you're serious about getting EstimateOne to work for your business, I would highly recommend [booking in a time.](#)



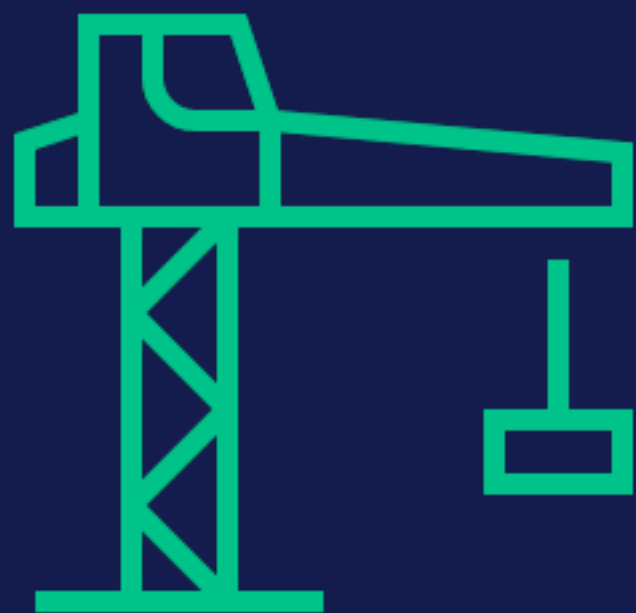
# Take advantage of our seasonal deal

'Tis the season to be jolly as they say. And we've got some pretty big savings to be made during the festive season.

If you're keen to learn more, reach out to us at [support@estimateone.com](mailto:support@estimateone.com)

It's worth mentioning that the biggest week for awarded work on the noticeboard is 2 weeks before Christmas, so it's worth your while getting in now.





# I hope you found this helpful for getting **2022** rolling

As always, reach out if you need help or want some further advice! We're here to help you and we want to see you succeed.

Got questions? Call us on 1300 705 035 or email [support@estimateone.com](mailto:support@estimateone.com) and we'll be there!

Have a great holiday season from all of us here at EstimateOne!

Shelby, Customer Experience Consultant and Subole Expert